



Payments Management Lab – Live

Four days of learning, networking and fun

MONDAY, 28 August

Arrival and welcome reception

TUESDAY, 29 August

Breakfast

Global economic and consumer outlook
Bruce Cundiff, Visa

Issuer economics
Peter Hall, Intuition International

Consumer credit
Tom Talley, Visa

Simulation strategy/team activity setup
James Cranfield, Insight Consulting

Lunch

Marketing for new accounts
Peter Hall, Intuition International

Credit risk management for new accounts
Karen Brown, Lending Science

Simulation session #1
James Cranfield, Insight Consulting

WEDNESDAY, 30 August

Breakfast

Simulation results recap
Claire Gornall, Visa
James Cranfield, Insight Consulting

Global consumer debit
Mary Pat McMahon, Visa

Prepaid products
Kimathi Marangu, Visa

Interchange and acquiring
Francisco Reyes-Retana, Visa

Lunch

Managing market disruption
Peter Hall, Intuition International

Simulation session #2
James Cranfield, Insight Consulting

THURSDAY, 31 August

Breakfast

Simulation results recap
Claire Gornall, Visa
James Cranfield, Insight Consulting

Lifecycle management for existing accounts
Peter Hall, Intuition International

Credit risk management for existing accounts
Karen Brown, Lending Science

Future trends in risk management
Speaker to be confirmed, Visa

Digital commerce opportunity
Barbara Patterson, Visa

Lunch

Key fraud trends and threats
Speaker to be confirmed, Visa

Changing Payments Landscape
James Cranfield, Insight Consulting

Simulation session #3
James Cranfield, Insight Consulting

Evening event with dinner

FRIDAY, 1 September

Breakfast

The future of payments
Adam Whittaker, Visa

The impact of digital marketing
Peter Hall, Intuition International

Awards ceremony
James Cranfield, Insight Consulting

Closing
James Cranfield, Insight Consulting

Boxed lunches

Agenda and speakers are subject to change.